

# File Server Modernisation with Dropbox Business



# What is File Server Modernisation

**Not long after the sudden shift to a remote workforce, IT leaders began to realize how unprepared they were for managing distributed teams and disparate file storage solutions.**

Legacy systems and disconnected tools were exposed as hindrances to workflows and collaboration. With organizations across industries now rethinking the way they do business, large-scale operational shifts are now at the forefront of to-do lists. Organizations are now looking for a secure platform to:

- Store their files
- Foster remote collaboration from one organized place
- Upgrade legacy technology
- Integrate existing solutions
- Deliver a remote working solution
- Easily configure and migrate from an existing solution

# Why Customers Choose Dropbox for File Server Modernisation

With Dropbox, you can remove VPNs from everyday remote working, and still maintain security and availability. With a platform-agnostic cloud solution like Dropbox Business, your teams can use their favourite tools, such as GSuite or O365 as well as the workflow tools specific to your industry, all while reducing friction.

Cloud solutions allow teams to access their files from wherever they are working thereby increasing productivity.



## **Simplify Access From Anywhere**

File server modernisation

### **Work anywhere, anytime**

Dropbox makes all files securely available, no VPN required. Teams can even collaborate offline and on mobile devices.

### **Save disk space while still accessing all your files**

See and access every file in your account and every folder that's ever been shared with you, right from your desktop, without taking up all your hard drive space.

### **Robust data protection**

Files and metadata are stored on a distributed, redundant and encrypted infrastructure.

# Why Customers Choose Dropbox for File Server Modernisation



## Reduce IT Overhead

### Automated Migration

#### Expedite migrations to minimise downtime

WAN optimisation, parallel loading, and Dropbox API call optimisation helps to migrate content to Dropbox as quickly as possible.

#### Streamline cloud-to-cloud migrations

Bottlenecks & slowdowns are mitigated to ensure data is moved as quickly as possible.

#### Preserve user and group permissions

Automatically map permissions, ownership, and directory structure from on-premises and cloud systems to transfer the right levels of access and file structures to Dropbox.



## Protect Your Data

### Powerful Analytics

#### Control your environment

Easily set security policies, SSO, 2FA and the business integrations with your favourite applications (eg. O365, GSuite).

#### Assess data mapping with pre-migration content audits

Analyse file server and cloud content and associated permissions based on file age, type, last modified, size, owner, and more to gain insight into data mapping pre-migration.

#### Maintain visibility throughout migration

Monitor file transfer jobs in-flight with real-time reporting, visualisation, and event logging.

# What Customers Are Saying

## Clear Channel Outdoor

“ At Clear Channel, we strive to create a world-class work environment with the top technologies available. We’ve achieved a return on investment of over 500% with Dropbox, while taking a giant step to modernize our IT strategy and enhance collaboration across our company ”

After purchasing 1,200 Dropbox enterprise licenses, Clear Channel Outdoor wanted to provide an enhanced security and collaboration experience for their end users.

### Key Results

- \$677K Total Financial Benefit
- 541% Return On Investment
- 1400 Days of Working Time Saved Per Year

## ABSOLVENTA

“ If you are looking for a reliable file server solution that at the same time enhances collaboration among employees, then Dropbox is the partner you have been looking for ”

Absolventa is the jobs portal that uses Dropbox Business to share marketing materials easily with its clients, improving customer service and reducing the strain on IT resources.

### Key Results

- Faster and simpler collaboration
- Increased time savings due to reduced IT support need
- Greater security of company data

# Automate and expedite migrations with Cloud FastPath

*Cloud***FASTPATH**

Migrating large volumes of data can be a tedious process. With the Dropbox Data Migration add-on, powered by Cloud FastPath, we've created a frictionless experience that lets you stay in control every step of the way.

Efficient migrations mean minimal downtime—with WAN optimization, parallel loading, and Dropbox API call optimization, your content will move to Dropbox while seamlessly preserving user and group permissions. You can automatically map permissions, ownership, and directory structure from on-premises and cloud systems to transfer the right levels of access and file structures to Dropbox.

Balancing security and access is a constant challenge. With the Cloud FastPath Data Migration add-on, you can analyze file server and cloud content and associated permissions based on file age, type, last modified, size, owner, and more to gain insight into data mapping pre-migration. You can even monitor file transfer jobs with real-time reporting, visualization, and event logging.

Once your data has migrated, you can have peace of mind by validating migration success with comprehensive and downloadable transfer reports. This solution means you can empower your distributed workforce and check off more items on your Work From Home to-do list.

# Why team up with Dropbox to help your customers

- ✓ **Make recurring revenue on Dropbox Business subscriptions and services around them**
- ✓ **Diversify the solutions you provide and develop a strong cloud transformation story for your customers**
- ✓ **Address common customer pain points while making higher margins on cloud solutions**

For more information about the data migration add-on, get in touch with your Distribution Sales Manager or your regional Dropbox Business Sales Manager.



Find out how to help your team modernize your organization and seamlessly transition to distributed and remote working with Dropbox Business

Download the Data migration checklist:

[DOWNLOAD](#)